



Connie S. Carr

Partner

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Direct: 216-535-4502



Connie serves a diverse base of clients ranging from first time entrepreneurs to large corporations with services related to real estate, banking, construction, acquisitions and more. She is adept at assisting both borrowers and lenders with commercial loans, acquisition and mortgage financing, complex business transactions and securities compliance. She's particularly skilled in navigating the laws and regulations governing real estate development and financing. Connie is one of Northeast Ohio's leading real estate attorneys and has been recognized as a Superlawyer for corporate/business law.

Connie is known for her ability to handle very complex cases involving numerous stakeholders from the public and private sectors. Raised in a family of entrepreneurs, she's a pragmatist who always provides big picture context for even the most minute legal matters, resulting in successful outcomes for clients that don't break their budgets.

Connie is also actively involved with community revitalization and economic development. She was a candidate for Lorain County Commissioner and served for 12 years on the board of directors for the Lorain Port Authority, where she was actively involved in economic development projects. Connie currently serves as the Chair of the Board of Trustees and on the Executive Committee of the MercyHealth Foundation of Lorain and as a business advisor to the Cedarville University School of Business Administration.

Connie is an avid cyclist who also sits on the board of Fast Track Cycling, a Cleveland-based nonprofit that operates a velodrome in Slavic Village. She has also served on the host committee for the American Cancer Society's Harvesting Hope Gala (2014-2019).

Practice Groups

- [Business, Transactional, Securities and Corporate](#)
- [Intellectual Property](#)
- [Real Estate, Environmental and Land Use](#)
- [Banking and Debtor/Credit Law](#)
- [Municipal and Public Law](#)

Education

- B.A., Cedarville University, 1983
- The Institute on Comparative Political and Economic Systems, Georgetown University, Summer 1983
- J.D., The American University, Washington College of Law, 1990

Admissions

- State of Ohio
- State of New York
- District of Columbia

Civic / Associations

- Member, Board of Trustees for Fast Track Cycling
- Chair, Board of Trustees for MercyHealth Foundation of Lorain
- Advisory Council, School of Business Administration, Cedarville University
- Lorain County Bar Association
- Cleveland Metropolitan Bar Association
- ACG Cleveland / WiT (Women in Transactions)
- New York State Bar Association
- District of Columbia Bar Association

Results

- Lead counsel on \$30 million stock sale
- Representing clients in business acquisition and sales transactions in the U.S. and Canada, with deal sizes ranging from less than \$1 million to more than \$140 million
- Serving as counsel for the City of Cleveland in the sale of the Cleveland Convention Center to Cuyahoga County
- Handling a wide variety of other complex public/private transactions such as the sale and purchase of numerous auto dealerships and distressed business transactions involving bankruptcy or receivership
- Working with real estate developers and investors in acquisition, construction and sale of multi-family residential

projects and commercial buildings, negotiation of leases and mortgage financing, and syndication of historic tax credits

- Representing lenders in mid-market commercial and real estate financing as well as participating in larger commercial loans
- Representing borrowers in acquisition financing, structured finance (e.g., CMBS loans), debt refinancing and recapitalizations in both public and private transactions ranging from \$1 million to more than \$120 million
- Preparing, negotiating and reviewing contractual agreements for such businesses as auto dealerships, technology-based companies, manufacturers and service companies
- Serving as counsel for borrowers or underwriters in public debt transactions ranging from \$50 million to more than \$150 million

Publications

- [The Ohio Real Estate Blog](#), founding author
- *Crain's Cleveland Business*, guest columnist
 - ["Consider real estate apps to boost your productivity."](#) Feb. 3, 2014
 - ["Ohio court issues guidance for landlords and tenants on who owns what when they part ways."](#) Dec. 23, 2013
 - ["Watch your deeds, but give all real estate deeds a second look."](#) Feb. 25, 2013

[Click here to view the online bio of attorney Connie S. Carr](#)